

Preparations Underway for Ninth Annual Acquisition/Procurement Seminar

Mannheim, Germany, Site of 1997 International Seminar

RICHARD KWATNOSKI

The Ninth Annual International Acquisition/Procurement Seminar will be held in Mannheim, Germany, at the Federal Academy of Defense Administration and Military Technology (BAKWVT), 7-11 July, 1997. The Federal Academy, which hosted the fifth Seminar four years ago, becomes the first International Defense Educational Arrangement (IDEA) member institution to host two Seminars.

Planning is well underway, and much of the schedule is complete. The Seminar focus, as always, will be international cooperative acquisition projects, or "armaments cooperation"—the term more commonly used in the international community. As in past seminars, the German, French, British, and American acquisition practices, as related to international projects, will be covered in depth.

Alfred Volkman, the Assistant Deputy Under Secretary of Defense for Armaments Cooperation, has agreed to provide the U.S. national presentation. For the first time, a presentation on global defense trends will be provided by a representative of the Australian Defense Forces Academy. There will also be presentations on international project management from government

BRIG. GEN. CHARLES McBEAN, DEPUTY COMMANDANT, ROYAL MILITARY COLLEGE OF SCIENCE, DELIVERS THE OFFICIAL WELCOME AND OPENING REMARKS AT THE EIGHTH ANNUAL INTERNATIONAL ACQUISITION/PROCUREMENT SEMINAR.



THE FEDERAL ACADEMY OF DEFENSE ADMINISTRATION AND MILITARY TECHNOLOGY WILL HOST THE NINTH ANNUAL INTERNATIONAL ACQUISITION/PROCUREMENT SEMINAR, 7-11 JULY, 1997, IN MANNHEIM, GERMANY.

Photo courtesy Richard Kwatnoski

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ARMY BRIG. GEN.
RICHARD A. BLACK,
COMMANDANT, DEFENSE
SYSTEMS MANAGEMENT
COLLEGE, JOINED
MCBEAN IN WELCOMING
THE PARTICIPANTS TO
THE EIGHTH ANNUAL
INTERNATIONAL ACQUISITION/PROCUREMENT
SEMINAR.



and industry, cost performance responsibility, as well as several workshops and tours. The last day of the Seminar will offer participants a choice between presentations on acquisition/procurement education or foreign comparative testing.

Last year's Seminar, conducted at the Royal Military College of Science (RMCS) in the United Kingdom, proved a resounding success. Over 70 participants from nine nations attended: the four member nations consisting of the United States, United Kingdom, Germany, and France; plus Canada, Denmark, The Netherlands, Spain, and Australia. In addition to international cooperative acquisition projects, other topics covered included

comparative acquisition practices of the IDEA nations, international project management, intellectual property rights, international industrial cooperation, and acquisition/procurement education.

The Annual Seminar has a bonus to the U.S. acquisition workforce participants in providing equivalency to the assignment-specific Multinational Program Management Course (Defense Acquisition University Course PMT 202).

For the U.S. acquisition workforce participants in the European theater,

this is a unique, annual opportunity to obtain acquisition training and education along with their allied peers at a level appropriate to their experience, without incurring the significant expense of traveling back to the United States.

For those interested in attending this year's event, please see the Seminar ad on p. 29 of this issue.



FROM LEFT: MAJ. GEN. D.J.M. JENKINS, COMMANDANT, RMCS, AND ADM. SIR ROBERT WALMSLEY, THE BRITISH CHIEF OF DEFENSE PROCUREMENT. WALMSLEY DELIVERED THE KEYNOTE ADDRESS FOR THE EIGHTH ANNUAL INTERNATIONAL ACQUISITION/PROCUREMENT SEMINAR.



FROM LEFT: SEMINAR DIRECTOR, DSMC PROFESSOR RICHARD KWATNOSKI, CONFERS WITH PETER ROLLER FROM THE GERMAN FEDERAL ACADEMY OF DEFENSE ADMINISTRATION AND MILITARY TECHNOLOGY (BAkWVT) AT LAST YEAR'S SEMINAR, CONDUCTED AT THE ROYAL MILITARY COLLEGE OF SCIENCE (RMCS), UNITED KINGDOM, JULY 8-12, 1996.